



# PRESENTATION DL INVEST GROUP



# PORTFOLIO AND EXPERIENCE PRESENTATION

DL INVEST GROUP



**NAREHOUSES** 

RES

# SUCCESSFUL BUSINESS MODEL

DL Invest Group is one of the most dynamically growing developers and investors in Poland, operating on the commercial real estate market for over 15 years.

The Group's business model assumes full implementation of the investment process based on the Group's internal structure, and then actively managing projects as a long-term owner, offering to the clients high quality, not only at the time of commissioning, but also throughout the life of the project, ensuring the ability to respond flexibly to tenants' needs.

Confirmation of many years of experience and competence is the diversified property portfolio, and the lease of space remaining at a very high level, also among other things, has resulted in successful asset disposals every four years, which confirm the quality and market liquidity of the assets. The strength of DL Invest Group is the specialisation built up over the years in three selected commercial property segments:



#### WAREHOUSING FACILITIES

large warehouse parks with a leasable area of 100,000-300,000 sqm with warehouse and production functions, as well as tailor-made projects (BTS), created on the basis of individually identified tenants' needs, including urban developments in SBU format. Self Storge and Data Center – in progress



#### MIXED-USE COMPLEXES

The mixed-use complexes combining office, service and retail functions are being developed in response to the market demand for service centers. Their aim is to satisfy all daily needs of users - employees of the complex.





#### SHOPPING PARKS

facilities with a leasable area of 3,000 - 6,000 sq.m as an alternative to large-scale shopping malls and e-commerce developments aimed at satisfying everyday consumer needs based on strong retail brands.

#### **PROJECT RES**

DL Energy - Investment in Renewable Energy Sources (RES) seament based on ESG strategy - including PV components and energy storage within existing asset portfolio and newly developed PV farms and energy storage facilities

# **ASSETS 708**m € **1,500**bn €

Group's assets as of Q3 2023 (3.19 mld PLN)

## LINK: PORTFOLIO

LTV 45-48%

# **RENTAL LEVEL**

97%

# **SPECIALISTS** 227

maintained rental level of the real estate portfolio as a confirmation of quality

within the Group's internal structures as a guarantee of a flexible approach

**ASSETS** for 2024-2027

Group's assets for 2024-

2027 based on its land bank

# **EXISTING GLA**



10%

70%

# **DL GREEN** POLICY

BREEAM certification of all investments, adoption of a corporate ESG policy, independent certification of ESG policy compliance by SOPs 🚺 European Bank BREEAM

SUSTAINALYTICS

GROUP'S STRATEGY - We do not carry out speculative investments, but only pre-let projects within the framework of the owned and acquired land bank, with building permits and **guaranteed financing**.





The strength of DL Invest Group, as well as its value and guarantee for the tenant, is a unique business model, successfully implemented for 15 years, which combines the common interest of the tenant and DL Invest Group, which as a landlord, developer and ultimate long-term owner of the property, based on internal structures, actively manages the project to generate additional value for the tenant, thereby acting in its own interest and striving to meet all the needs of the tenant to maximize the long-term use of the building in the highest standard.

Competing business models are based on the "build and sell" principle, which reduces the tenant to an element of the investment product, which is often sold together with the project while it is still under construction. Such a business model not only cannot guarantee quality and actions in the interest of the tenant, but what is more, it makes it in the interest of the developer that the tenant, after the sale, is dissatisfied with the project, does not renew the contract and thus relocates to a new facility, coming out to the market with a new demand. DL Invest Group's business model is a guarantee of:



the highest quality facility – it is in our interest that the property is constructed to the highest quality as it will be used by us as landlords under lease for a period of more than 20 years. Among other things, in order to eliminate additional costs during the use of the facility and problems that may arise on the part of the tenant due to defects and interruptions in business operations, we pay special attention to the quality of the execution and management of the facility.



*a flexible approach to the tenants' expectations,* thanks to which we strive to extend and renew the lease, which is the overriding objective and thus a guarantee for the tenant as to the quality of service. Confirmation of the above are completed buildings with a total value of over EUR 547 million with a 97% occupancy rate.



*full responsibility* we have as owners for the impact of the project, including, for example, social conflicts or traffic problems.

It is the business model of DL Invest Group which guarantees quality and an approach based on a long-term relationship with the tenant, in connection with several decades of depreciation of the project, which requires us to constantly increase the value of the project and maintain longterm relations, meeting the expectations of the tenant, in terms of changing requirements such as changing the arrangement or increasing or decreasing the size of the space. Only this business model is a kind of guarantee for you of the quality of use of the space throughout the lease period.

To guarantee our tenants the lowest cost of management and maintenance of the property, the entire management process, is based on the internal structure of DL Invest Group, without indirect costs and margins of external asset management companies. Management based on an internal staff structure aims not only to eliminate indirect margins but, in particular, to guarantee the highest quality and direct communication with tenants.



# COMPETITIVE ADVANTAGES





BREEAM



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#### GROWTH STRATEGY BASED ON THE WAREHOUSE SECTOR

*The Group does not build speculative projects.* Buildings will only be developed if a pre-leasing agreement is signed, and senior financing is obtained. *90% of our activity will be based on the warehouse sector based on an expanded land bank.* 

The DL Green strategy is implemented as a response to market expectations and is further supported by BREEAM certification for new investments.

#### **EXPANDED LAND BANK BASED ON THE WAREHOUSE SEGMENT**

**Development potential in excess of 680.000 GLA** of which more than 590.000 GLA within the fastest growing warehouse segment in Europe. Thanks to its land bank, partial participation in own contributions to bank financing is guaranteed, and thus implementation of the adopted strategy without the need to engage significant own funds and acquire additional new land.

#### **EXTENSIVE GROUP STRUCTURE**

Over the years, DL Invest Group has developed the ability to efficiently implement real estate projects from the acquisition of land at a good price, through the design and construction process to obtaining permission to use the facility - based on experienced experts forming a permanent team of over 227 employees of DL Invest Group.

#### 4

6

7

3

#### COMPETENCE IN GENERAL CONTRACTING

DL Invest Group as general contractor, not only controls the construction process, in terms of schedule and costs, but in particular by **combining the functions of property owner and general contractor**. We respond flexibly and quickly to all expectations and changes required by the tenant, during construction and use of the facility. These competences are confirmed by successfully completed projects ranging from revitalization of historical buildings (DL Vintage Gliwice), through realization of A+ class mixed-use buildings (DL Piano Katowice) to specialized production facilities (Hutchinson Debica). These unique competences combined with competence in the field of commercialization of projects, provide in the long term a guarantee for the quality and safety of real estate implemented and maintained in the portfolio of DL Invest Group. The above is confirmed by the selection of DL Invest Group by the world's largest logistics company DHL as Managing Partner of JV DHL&DL.

# **5 DIVERSIFICATION OF ASSETS AND A STABLE FINANCING STRUCTURE**

The Group is present in three commercial real estate sectors: retail, office and warehouse, has excellent relations with Polish and foreign financial institutions, evidenced by the fact that in 2021 the *European Bank for Reconstruction and Development*, which granted the Group financing in the amount of EUR 72 million for the construction of environmentally certified green warehouses, became a financing partner in the warehouse segment. Almost 90% of the EBRD debt was repaid upon completion of the construction phase. In 2023, the group obtained an additional amount of EUR 34.7m to finance new projects . As part of the cooperation DL Invest Group undertook to certify all investments with BREEAM, formalization of Green financing framework confirmed by an independent certifying body (Second Party Opinion – Sustainalytics, Morningstar Group). In 2022 Macquarie Capital Principal Finance has provided DL Invest Group with €123.4 million in senior secured financing, in 2023 additional amount of €20 million has been granted.

#### ASSETS LIQUIDITY

The Group owns high-quality assets with high liquidity. In order to confirm the market value and significance of the real estate owned by the Group, the Group every 4 years, irrespective of the economic situation, successively sells stabilized assets significant from the point of view of further development of the Group, e.g. the transaction of sale of assets connected with JV with DHL to DHL. Value and periodicity of transactions confirms high attractiveness of real estate.

#### SUCCESSFUL RESTRUCTURING PROJECTS

The restructuring of so-called difficult projects, which were acquired at a significant discount to market value and thus required modernization, recommercialization or a change in functionality, combined with project redevelopment, carried out on the basis of internal structures, not only confirms our competence in acquiring projects for restructuring and thus generating high rates of return, but also, in particular, provides a guarantee for the **quality and security of the commercial property portfolio which we maintain and actively manage**.

# KEY PARTNERS OF DL INVEST GROUP DYNAMIC GROWTH IN THE LEADING LOGISTICS PARKS SEGMENT

2022



Key banks financing the group's growth with a strong track record of cooperation for more than 15 years

**Santander** 



T BNP PARIBAS









In 2022 Macquarie Capital Principal Finance has provided DL Invest Group with  $\pounds 123.4$  million in senior secured financing. Long-term investment financing based on a 4-year term with options for extension will be fully financed from Macquarie's balance sheet. In 2023 additional amount of  $\pounds 20$  million has been granted. Macquarie is financig 12 projects.



The European Bank for Reconstruction and Development (EBRD) is supporting green real estate development with a  $\notin 72$  million loan to DL Invest Group to firance 6 projects (85 595 GLA). In 2023, the group obtained an additional amount of  $\notin 34.7m$  to finance 3 new projects (21 409 GLA).



DL Invest Group selected as **Managing Partner of the** "DHL-DL JV" venture with DHL - the world's leading logistics company. For the provision of dedicated, environmentally friendly, warehouse space.

# *SPO, ESG & FRAMEWORK REPORTS COMPLETEDAS A CONFIRMATION OF OUR GREEN APPROACH*



We constantly update our ESG reporting strategy and Green Framework in collaboration with Sustainalytics. Our standards are continuously monitored and updated to maintain our sustainability policy.

#### All projects in the portfolio are BREEAM certified

Second-Party Opinion **DL Invest Group Green Finance** Framework



March 31, 2022

Warsaw, Poland

#### Evaluation Summar

Sustainalytics is of the opinion that the DL Invest Group Green Finance Framework is credible and impactful and aligns with the four core components of the Green Bond Issuer Location Principles 2021 and the GreenLoan Principles 2021. This assessment is based on the following



market practice.

Report Section USE OF PROCEEDS The eligible categories for the use of proceeds Green Buildings, Renewable Energy, Energy Efficiency, Sustainable Water and Wastewater Management, Clean Transportation, are aligned with those recognized by the GreenBond Principles and the GreenLoar Sustainalytics' Opinion Principles. Sustainalytics considers that investments in the eligible categories will lead to positive environmental impacts and advance the UN Sustainable Development Goals, specifically, SDG5, 7, 9 and 11.



management of proceeds and allocation to the eligible projects are Project Support overseen by the Chief Financial Officer under supervision of the President of the Management Board and Supervisory Board. DLInvest Andrew Johnson (Pari intends to fully allocate proceeds within 24 months. Unallocated Client Relations proceeds will be managed in accordance with DL Invest's liquidity susfinance.emea@sustainalytics.com policies. Sustainalytics considers this process to be in line with marke (+44) 20 3880 0193

#### Second-party Opinion DL INVEST GROUP GREEN FINANCE FRAMWORK







#### RAPORT ESG

In DL Invest Group, we believe that our business should bring wide-ranging benefits to all stakeholders as well as to local communities and the environment.

The report we have created is intended to provide investors with comprehensive information and an in-depth analysis of our activities on the basis of 3 parameters: environmental, social responsibility, corporate governance.

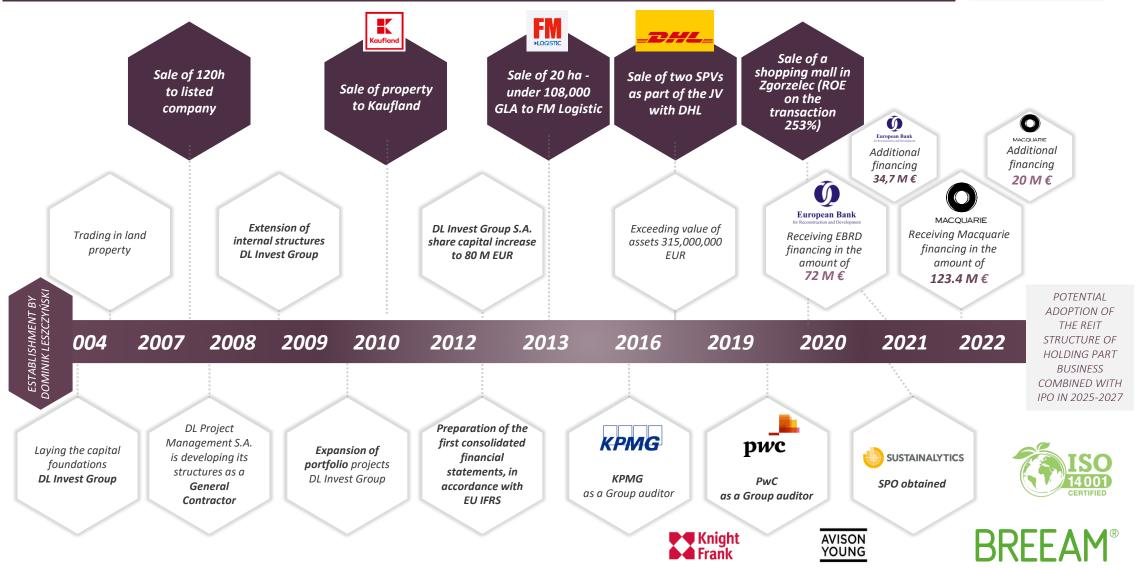
#### **GREEN FRAMEWORK**

This Framework complies with the International Capital Markets Association Principles for Green Bonds 2021 and the Credit Markets Association Principles for Green Loans 2021.

It is the aim of DL Invest Group to fully comply with the best market practices and to transparently communicate: use of proceeds, the project evaluation and selection process, management of impacts, reporting, external verification.

# HISTORY OF DYNAMIC DEVELOPMENT







# **STRUCTURE & ORGANIZATION**

DL INVEST GROUP

# STABLE MANAGEMENT TEAM



# MANAGEMENT BOARD



#### Dominik Leszczyński - CEO, Founder,

Founder of DL Invest Group responsible for the strategy, management and supervision of the Group's individual processes. He has been conducting development activity since 2004, in 2006 he founded a real estate fund under the name DL Invest Group. A graduate of the Faculty of Law and Administration of the University of Silesia. Winner of the Wektor Award from Employers of Poland for the CEO and the entire capital group



#### Wirginia Leszczyńska - COO, Co-Founder

Aneta Kulik - Management Board Proxy

commercialization of its facilities.

As the sister of Dominik Leszczyński, she has been holding managerial positions within the DL Invest Group for over 10 years. As a Licensed Property Manager (license number 26401), she specializes in the commercialization of logistics real estate. A graduate of the University of Economics in Katowice.

A graduate of the University of Silesia in Katowice, she also studied at

years associated with DL Invest Group, she focuses primarily on the

ESDES Business School in Lyon- France. She has many years of experience in performing management functions in the financial sector. For more than 5



#### Tomasz Brodzki - CPO, Vice President of the Management Board for Investment Projects

Asociated with DL Invest Gro-up for many years, holding managerial positions. Respon-sible for the proper course of construction processes. M.Sc. In construction and econo-mics, he has over 20 years of experience in the construction industry, e.g. in Lidl and Metro Group projects.

## FINANCE STAFF

#### Jakub Machul

#### Consolidation and Finance Manager

A graduate of UE University in Katowice. Over 13 years in Audit (BIG 4 as Manager) experience in: GPW companies, consolidation, MSSF. Expert in finance and accounting, responsible for financing and consolidation. Supervision of finance and accounting department. Is finalizing the process of the license of a statutory auditor.

#### Marek Podchul

#### Finance Manager

Certified auditor with over 15-year experience in finance and audit gained in Deloitte. Experienced with companies from various industries both Polish and from multinational group and listed entities. A graduate of University of Economics in Katowice. In DL Invest Group responsible for supervision of finance and accounting department, optimization processes, consolidation and financing.

#### Dorota Tokar

Deputy Financial Director - Treasury





# CORPORATE GOVERNANCE

#### Dariusz Bartecki

#### Director of Corporate Supervision

Supervision of the company's property and all assets. Responsibility and coordination for the preparation of real estate operating budgets. Analysis and preparation of procedures regarding the management structure of DL Invest Group. Supervision of staff recruitment and implementation. Tasks assigned by the company's management board.



#### THE STRENGHT OF DL INVEST GROUP IS INTERNAL STRUCTURE & STABLE PROCESS

To guarantee our tenants the lowest cost of management and maintenance of the property, the entire management process, is based on the internal structure of DL Invest Group, without indirect costs and margins of external asset management companies. Management based on an internal staff structure aims not only to eliminate indirect margins but, in particular, to guarantee the highest quality and direct communication with tenants.

# WELL THOUGHT OUT PROCESS

- 1. RECOGNITION OF THE TENANT'S NEEDS
- 2. ANALYSIS OF OPTIONS
- 3. PROCESS MANAGEMENT
- 4. EVALUATION AND IMPROVEMENT

BUSINESS RELATIONSHIPS BASED ON RESPECT AND TRUST & INCREASE IN PROPERTY VALUE

#### entire management of external asset inate indirect margins CONSHIPS ECT AND DEPARTMENT & AND FINANCE LEGAL DEPARTMENT & AND FINANCE STABLE INVESTMENT PROCESS DI

CONSTRUCTION & PRODUCTION DEPARTMENTS

COMMERCIALISATION

**EXPANSION** 

DEPARTMENT

**DLARCHITECTURE** 

#### **PHASE I** EXPANSION PROJECT PREPARATION

#### **DEPARTMENTS:** EXPANSION, COMMERCIALIZATION, DESIGN

- local market identification in terms of available locations, labor market, available infrastructure
- identification of key customer needs
- preparing the optimum functional concept of the project

#### **PHASE II** DESIGN AND PREPARATION FOR GENERAL CONTRACTING

**DEPARTMENTS:** DESIGN, GENERAL CONTRACTOR, COMMERCIALIZATION

- preparing a construction project in accordance with the customer's expectations
- analysis of the project's environmental impact
- developing an optimized budget and project implementation schedule

# PHASE III

PROJECT IMPLEMENTATION AND LEASED SPACE ARRANGEMENT

# **DEPARTMENTS:** COMMERCIALIZATION DESIGN, GENERAL CONTRACTOR

- due to the own general contractor and the design office, the possibility for the tenant to implement changes in the implementation procedures and after handing the project for use
- stabilization by post-implementation solutions adjusting the project to the tenant needs

**PHASE IV** STABILIZATION AND PROJECT MANAGEMENT

#### **DEPARTMENTS:** MANAGEMENT, COMMERCIALIZATION

- project maintenance cost optimization
- ensuring the highest quality of use and safety
- supervision over the inspections and technical service of the leased space
- 24h service warranty within the DL Welcome

# THE STRENGHT OF DL INVEST GROUP IS COMMERCIALIZATION & EXPANSION DEPARTMENT EFFECTIVE SALES STRATEGY – 3 PHASES



## COMMERCIALIZATION PROCESS

#### PHASE I - PRE-COMMERCIALIZATION

- Analysis of the market, through direct contact with potential tenants.
- **Refine a commercialization plan,** by identifying the needs reported by tenants and creating, with the help of the design department, a business plan **identify key clients**.
- Prepare a cost estimate for the entire investment.

EXPANSION DEPARTMENT

#### PHASE II - MAIN COMMERCIALIZATION

• Innovative approach: 4 independent commercialization teams - teams competition encourages achievement of imposed targets, lead to the quick signing of the most advantageous lease agreements. By intensive contact with the market, the group selects tenants with regard to the type of their services, brand and compatibility with the assumed business plan.

# of leases executed by the internal structure of the commercialization department - without the participation of external agents

#### PHASE III - PROJECT STABILIZATION

- Preventive activities constant contact with tenants.
- **Revitalization** process of adjusting to current market trends and business demand is carried out.
- **Reconstruction** of existing projects, if needed change in the tenant-mix takes place in order to increase the attractiveness of the facility.
- *High quality service in internal structure, service department, promptly responds to any tenants' needs related to facility use.*
- **Re commercialization,** a natural process of searching for tenants in the situation of expiring leases that are not subject to renewal. Through direct contact with potential tenants, the process runs smoothly, allowing the project to continually increase its attractiveness.

Expansion directed by projected demand from commercialization departament

- Search for properties for which demand has been created by the Commercialization Department, based on a thorough market analysis.
- Active presence in the field, direct contact with landowners, property searches without the involvement of intermediaries - guarantee property acquisition prices that allow for proper project profitability ratios.
- The Design Department examines the absorption capacity of the land, its development conditions and access roads, identifying solutions to possible problems related to the location and properties • of the land.
- In cooperation with the Design Department, the Expansion Department **prepares the spatial development of the property**, ensuring that the site's potential is exploited to the greatest possible extent, resulting in projects that are ideally suited to the needs of tenants.
- after consulting with the Design Department, the Construction Department accurately determines the costs of the project, the date of commencement and completion of construction, guaranteeing quality and speed within the internal structures of DL Invest Group.
  The Legal Department and the Finance Department assess the property from a legal and financial perspective, ensuring the viability and certainty of the transaction.

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# THE STRENGHT OF DL INVEST GROUP IS COMMERCIALIZATION DEPARTMENT EFFECTIVE SALES STRATEGY – 3 PHASES



- **ANALYSIS OF THE MARKET,** through direct contact with potential tenants by making hundreds of phone calls each day.
- **REFINE A COMMERCIALIZATION PLAN,** by identifying the needs reported by tenants and creating, with the help of the Design Department, a business plan for the project that indicates the directions of commercialization.
- **IDENTIFY KEY CLIENTS** the process of planning a commercialization strategy that will significantly influence the usability, functionality, and marketability of a project in response to tenants' needs.
- **PREPARE A COST ESTIMATE FOR THE ENTIRE** INVESTMENT- through the cooperation of the Commercialization, Design and Construction Departments to create a project focused on business utility. More emphasis is placed on cost and attractiveness of the investment than on architectural qualities.

#### • INNOVATIVE APPROACH: 4 INDEPENDENT COMMERCIALIZATION TEAMS

more than 22 people who compete with each other in achieving the imposed targets, leading to the quick signing of the most advantageous lease agreements for the Group. In addition, thanks to such intensive contact with the market, the Group selects tenants with regard to the type of their services, brand and compatibility with the assumed business plan.



team I Wirginia Leszczyńska Director of Commercialization Department team II Aneta Kulik Director of Commercialization Department





team III Maciej Mendrok Director of Commercialization Department

team IV Magdalena Koroś Director of Commercialization Department

## **PHASE II** MAIN COMMERCIALIZATION

PHASE I

PRE-COMMERCIALIZATION

# **PHASE III** PROJECT STABILIZATION

- **PREVENTIVE ACTIVITIES** the Commercialization Department is in constant contact with tenants.
- REVITALIZATION, in the case of acquiring existing projects, a process of adjusting to current market trends and business demand is carried out.
- **RECONSTRUCTION**, in the case of the acquisition of existing projects, a change in the tenant-mix takes place in order to increase the attractiveness of the facility.
- HIGH QUALITY SERVICE IN INTERNAL STRUCTURE, Service Department, in cooperation with the Commercialization Department, promptly responds to any tenants' needs related to facility use.
- **RE COMMERCIALIZATION,** a natural process of searching for tenants in the situation of expiring leases that are not subject to renewal. Through direct contact with potential tenants, the process runs smoothly, allowing the project to continually increase its attractiveness.

## THE STRENGHT OF DL INVEST GROUP IS GENERAL CONTRACTOR & DESIGN DEPARTMENT COMPETENCES FOR OPTIMISING THE CONSTRUCTION PROCESS

# GENERAL CONTRACTOR

- It is a **unique competence** that gives market advantages in all aspects of real estate development.
- **Optimisation of project construction costs** through the selection of appropriate materials and control of their delivery dates by the combined forces of the Building Department and DL Architecture.
- Direct influence on the construction schedule, where DL Invest Group is the guarantor of meeting deadlines.
- Thanks to DL Invest Group architects, *flexible space arrangement solutions and expansion guarantees* are provided, which directly lead to business development for Tenants.
- DL Invest Group initiates and manages the various stages of the

construction process, thus ensuring the **highest quality of the projects** *delivered*.

- **Optimisation of land acquisition and preparation costs** with the cooperation of the Expansion, Construction and Design Departments.
- Competence to modernise and maintain existing buildings through changes in layout, building concepts and usability within the Group's internal structures.
- Structure that allows for the adaptation of existing properties that are acquired and the subsequent redevelopment, rearrangement and providing of the latest technological solutions that **increase the value of the acquired assets**.



# **TOMASZ BRODZKI**

CPO, DIRECTOR OF PROJECTS DEPARTMENT



SABINA RYBSKA MANAGER OF DESIGN DEPARTMENT

## DESIGN DEPARTMENT – DL ARCHITECRURE

- The basis of DL Architecture's activities is to create **functionality and usability of the property for its users**. For DL Invest Group, this value is more important than artistic architectural creations.
- The team of in-house Designers is responsible for **supporting tenants** from the moment the concept of space arrangement is established, through its updating, to achieving the final effect satisfactory to the tenant.
- The Design Department coordinates the work of the Building Department in terms of cooperation with the Tenants, playing a key role in adjusting
- the space to the Tenants' requirements. During the use of space, during the term of the lease, the Design Department is also available to the tenants in the event of any needs related to modifying the existing arrangement.
- DL Architecture's work is **focused on the most effective use of real estate** conditions in terms of functionality of the emerging space in relation to the highest quality of materials used.

# FULL RANGE OF SERVICES AS A GUARANTEE OF SAFETY

# FACILITIES MANAGEMENT DEPARTMENTHEAD

#### PROVIDED TOP OUALITY

*Our services are certified by property audits conducted by reliable* external experts. To ensure you receive the highest quality of service, we conduct a detailed analysis of every aspect of the property's operation.

#### SAVINGS

Cost optimisation, and thus directly related savings on your side, is our priority. Ongoing financial analysis and full automation of processes allow for precise budget planning. The tools and improvements we introduce significantly reduce the operating costs of your facilities.

#### • GUARANTEE OF SAFETY

An essential element of our activity, on the basis of which we have been building your trust for 15 years, is the supervision and constant implementation of subsequent necessary procedures aimed at ensuring the highest level of comfort combined with the maximum guarantee of safety..

#### IMMEDIATE ASSISTANCE

Thanks to our specialised staff with many years of experience and constantly expanding competences, through a dedicated team of carrers we respond immediately to the needs reported, both in technical and commercial terms.

#### AN EXTENSIVE TEAM OF SPECIALISTS

Ongoing and direct supervision of the technical condition of the facility allows for the elimination of any possible faults and guarantees that the facilities are maintained in perfect technical condition.



# **Artur Hetman**

DIRECTOR OF THE FACILITIES MANAGEMENT DEPARTMENT



## Dariusz Bartecki

DIRECTOR OF CORPORATE SUPFRVISION

To guarantee our tenants the lowest cost of management and maintenance of the property, the entire management process, is based on the internal structure of DL Invest Group, without indirect costs and margins of external asset management companies. Management based on an internal staff structure aims not only to eliminate indirect margins but, in particular, to guarantee the highest guality and direct communication with tenants.

# DL INVEST GROUP

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# DL WELCOME

# WELCOME ABOARD

## **TENANT PANEL NOVO**

This is a tool for reporting and monitoring the status of faults so that we can respond to your needs efficiently. You can access the panel at: <u>https://pn\_dlinvest\_fm.novo-</u> property.com/.

In order to gain access to your account and be able to use the functionalities of the Tenant Panel, please send your contact details to <u>dlwelcome@dlinvest.pl</u> First and last name, company name, location and name of the property, e-mail address, telephone number.

*Upon entering the: <u>https://pn\_dlinvest\_fm.novo-property.com/</u> click on the box* 

#### "Register a new account"

- 1) Then enter the e-mail address previously sent to <u>dlwelcome@dlinvest.pl</u>, to which a password message will be sent.
- 2) After logging into the panel, the tenant is able to add fault reports







# **PORTFOLIO PRESENTATION**

DL INVEST GROUP

INFORMATION ABOUT THE PROJECT PORTFOLIO AS A CONFIRMATION OF REVENUE DIVERSIFICATION AND GROUP SECURITY





## SPECIALISATION WITHIN WAREHOUSE SEGMENT

A key role in the development of DL Invest Group is played by warehousing facilities operating under the brand DL Invest Park. Listening to the needs of tenants and carefully following the trends in the market for warehouse space results in facilities with the highest standard of Class A, ensuring a full infrastructure and a number of facilities for users of the property. Warehouse space offered by DL Invest Group has a guaranteed possibility of expansion and flexible arrangement of space during the entire life of the project.

Warehouse facilities combined with high quality offices (the investor uses his many years' experience in the office real estate market) in the format: warehouse centres, built-to-suit facilities urban facilities in a small business unit format.

DL Invest Park logistics parks provide comfort for employees not only in terms of work ergonomics, but also thanks to above-standard solutions concerning: guaranteed expansion, dedicated public transport, employee canteens or recreational areas, allowing tenants to build their employer branding within a given location, limiting the risk of losing some employees due to the need to relocate.





#### EXISTING

- 1. DL INVEST PARK ELBLAG
- 2. DL INVEST PARK PŁOCK
- 3. DL INVEST PARK TERESIN
- 4. DL INVEST PARK LEGNICA
- 5. DL INVEST PARK KLUCZBORK
- 6. DL INVEST PARK PSARY
- 7. DL INVEST PARK DĄBROWA G.
- 8. DL INVEST PARK DĘBICA
- 9. DL INVEST PARK DĘBICA HIII
- 10. DL INVEST PARK CZECHOWICE D.
- 11. DL INVEST PARK BIELSKO-BIAŁA
- 12. DL INVEST PARK SĘDZISZÓW

#### IN PROGRESS

- 1. DL INVEST PARK TERESIN II
- 2. DL INVEST PARK RZESZÓW
- PLANNED 1. DL INVEST PARK
- TERESIN III
- 2. DL INVEST PARK PSARY SEG. D
- 3. DL INVEST PARK IMMOBILE INVEST
- 4. DL INVEST PARK SIEWIERZ



# WAREHOUSE – SELECTED OPERATING OBJECTS



| PROJECT                         | GLA (sqm) | KEY TENANTS                   | RENTAL LEVEL | YEAR OF<br>CONSTRUCTION |
|---------------------------------|-----------|-------------------------------|--------------|-------------------------|
| DL INVEST PARK PSARY C3         | 41 063    |                               | 100%         | 2020                    |
| DL INVEST PARK PSARY C2         | 20 067    | stokrotka                     | 100%         | 2019                    |
| DL INVEST PARK PSARY C1         | 11 298    |                               | 100%         | 2018                    |
| DL INVEST PARK DĘBICA           | 20 926    |                               | 100%         | 2017                    |
| DL INVEST PARK DĘBICA II        | 28 510    |                               | 100%         | 2020                    |
| DL INVEST PARK BIELSKO-BIAŁA    | 10 350    |                               | 100%         | 2020                    |
| DL INVEST PARK DĄBROWA GÓRNICZA | 9 995     | HA <mark>N</mark> EX          | 100%         | 2020                    |
| DL INVEST PARK TERESIN I        | 34 890    | stokrotka Dr.Max <sup>+</sup> | 100%         | 2022                    |
| DL INVEST PARK CZECHOWICE       | 22 600    | Valeo                         | 100%         | 2022                    |
| DL INVEST PARK KLUCZBORK        | 5 460     |                               | 100%         | 2022                    |
| DL INVEST PARK LEGNICA          | 6 500     |                               | 100%         | 2022                    |
| DL INVEST PARK PŁOCK            | 9 000     |                               | 100%         | 2022                    |
| DL INVEST PARK ELBLĄG           | 6 500     |                               | 100%         | 2022                    |
| DL INVEST PARK SĘDZISZÓW*       | 12 700    |                               | 100%         | 2023                    |

239 859

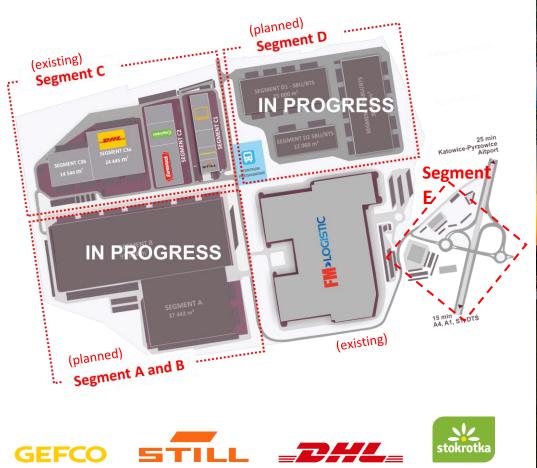
# DL INVEST PARK PSARY

# BREEAM

NABLE

# EXAMPLE OF LARGE WAREHOUSE CENTRE

An example of a warehouse centre in which the tenant is guaranteed full accompanying infrastructure and unlimited expansion. A total of over **320,000 GLA** within a multi-functional investment park.



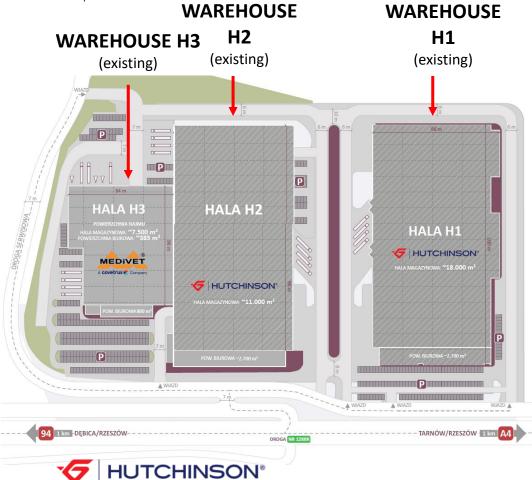


# DL INVEST PARK DĘBICA

# ANNABLE BUILT FROM

# DEDICATED BTS PROJECT

An example of implementation of another **BTS** facility as part of the expansion of the Hutchinson production centre - a total of over **52,000 GLA**. A facility dedicated to the world's leading manufacturer of automotive, industrial and aviation products.







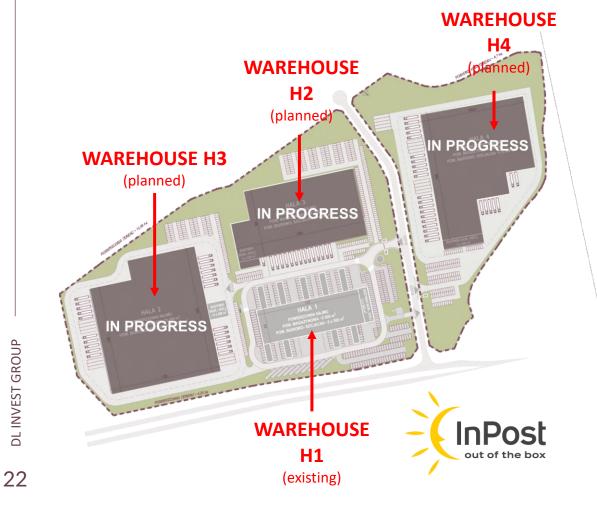
# DL INVEST PARK LEGNICA

# BREEAM

NABLE

# DEDICATED SBU CITY WAREHOUSE

A **6,500 GLA** project in the form of a city warehouse (SBU), dedicated to InPost, created on the basis of DL Invest Group standards for the e-commerce market, while maintaining the standard shape and shell of the building







# LOGISTICS PARKS - IN PROGRESS / IN PLAN



|                             | GLA (sqm) | TENANTS       | OCCUPANCY | STATUS  |  |
|-----------------------------|-----------|---------------|-----------|---|--|
| PROJECTS IN PROGRESS        |           |               |           |   |  |
| DL INVEST PARK RZESZÓW      | 26 350    | STOKROTKA     | 100%      | LEASE AGREEMENT SIGNED,<br>EBRD FINANCING                 |  |
| DL INVEST PARK TERESIN II   | 20 250    | DR MAX        | 100%      | LEASE AGREEMENT SIGNED,<br>EBRD FINANCING                 |  |
| DL INVEST PARK BEŁCHATÓW    | 13 270    | WIELTON       | 100%      | LEASE AGREEMENT SIGNED,<br>BNP FINANCING                  |  |
| DL INVEST PARK PSARY SEGM A | 122 400   | INDITEX       | 100%      | LEASE AGREEMENT SIGNED, SANTANDER<br>FINANCING PROCEEDING |  |
| PROJECTS PLANNED            |           |               |           |   |  |
| DL INVEST PARK PSARY D1     | 26 489    | BTS           | n/a       | Plan, building permmited + own Land                       |  |
| DL INVEST PARK PSARY D2     | 21 182    | Multi tenants | n/a       | Plan, building permmited + own Land                       |  |
| DL INVEST PARK PSARY - E    | 8 393     | SBU           | n/a       | Plan, building permmited + own Land                       |  |
| DL INVEST PARK SĘDZISZÓW    | 36 814    | Multi tenants | n/a       | Plan, building permmited + own Land                       |  |
| DL INVEST PARK KIELCE       | 24 478    | Multi tenants | n/a       | Option for land   |  |
|                             | 299 626   |               |           |   |  |

The Group does not build speculative projects. Objects will only be developed if a pre-leasing agreement is signed, and senior financing is obtained.



# SELF-STORAGE AND DATA CENTER

## IN PROGRESS

Based on the company's internal structure and competencies, we plan to introduce new business lines in the form of Self-Storage and Data Center as some of the fastest growing segments. Both of these types of facilities can be valuable investments, given the growing demand for storage of physical and digital assets.

#### SELF-STORAGE

Self-storage is where individuals and businesses can rent space to store their belongings. We would like to introduce this in our SBU and City Logistic facilities as a complementary service and implement it in some Mixed-Use facilities, thus responding to market needs. We ensure that such facilities will be monitored and secured, giving customers confidence that their belongings are safe.

#### DATA CENTER

Data Centers will be created in response to tenant demand and expectations. They can support servers, cooling systems, backup power and other important elements of IT infrastructure. Data centers will meet high security standards, both in terms of physical access and cyber security.





# REFERENCES







Stokrotka Sp. z o.o. ul. Projektowa 1, 20-209 Lublin tel. (81) 746 07 25, fax (81) 746 09 38 www.stokrotka.pl

Lublin, dnia 11.07.2019 r.

REFERENCIE Szanowni Państwo, STOKROTKA, jeden z wiodących operatorów spożywczych w Polsce, poleca firmę DL Invest Group jako rzetelnego i godnego zaufania partnera biznesowego Firma STOKROTKA, w związku z ekspansia

własnej sieri logistycznej, wybrała DL Invest Park Psary/Czeladż jako najlepszą lokalizację dla nowego centrum dystrybucyjnego o powierzchni 6 900 m2, w ramach dostępnej powierzchni na terenie hali C2. Ponadto firmie DL Invest Group powierzono wykonanie i adaptacie powierzchoj zeodnje ze standardem STOKROTKA, uzgodnionym podczas negociacii umowy najmu. DL Invest Group wykazała się dynamiką

działania, odpowiedzialnością, a przede wszystkim elastycznością podczas realizacji przedsiewziecia. Inwestor szczególnie wyróżniał się Indywidualnym podeiściem do poszczególnych zagadnień, doskonała organizacją pracy oraz prowadził inwestycję w sposób zaangażowany i kompetentny, w szczególności biorąc pod uwagę potrzeby STOKROTKI, zmiany i dynamikę projektu. Aktualnie Stokrotka planuje zwiekszenie powierzchni naimu o kolejne 4 000 m2, zlecalac realizacje i przygotowanie powierzchni firmie DL Invest Group, będąc przekonaną o jakości wykonania oraz odpowiedzialnemu podejściu

do współpracy.

Dear Sir od Madam STOKROTKA, one of the leading food operators in Poland, recommends DL Invest Group as a reliable and trustworthy business partner Due to the expansion of its own logistics network Stokrotka has chosen DL invest Park Psary/Czeladź as the best location for a new distribution centre with an area of 6 900 m2, within the available space in warehouse C2. In addition, DL Invest Group was entrusted with the construction and adaptation of the space in

REFERENCE

agreed during the negotiations of the lease greement DL Invest Group showed dynamics, responsibility, and above all flexibility in the implementation of the project. Investor was particularly distinguished by individual approach to individual issues, excellent organization of work and led the investment in a committed and competent way, especially taking into account the needs of STOKROTKI. changes and the dynamics of the project.

accordance with the STOKROTKA standard,

Eurrently, Stokrotka plans to increase the lease space by another 4 000 m2, commissioning the implementation and preparation of the space to DL Invest Group, being convinced of the quality of workmanship and responsible approach to cooperation.



DL Invest Group has been cooperating with Stokrotka, a leading food operator on the Polish market, for many years. In 2019, the cooperation expanded to include the logistics and warehousing segment, Stokrotka located in DL Invest Park Psary a distribution centre with a target rental area of almost 11,000 sqm. Stokrotka was founded in Lublin in 1994 as a grocery discount shop; by 2018 it already had more than 500 shops across Poland. In 2013, the company started to develop its own logistics network, situating its warehouses in the most strategic places in the country.

6 HUTCHINSON

References

Dear Sir or Madam

Hutchinson, as one of the largest international producers of components for the automotive sector, present in dozens of countries around the world and with the turnover exceeding EUR 4 billion, recommends the DL Invest Group as a reliable business partner.

Hutchinson has chosen the DL Invest Group through a contest as a developer and investor for the project of a distribution and production centre with a target leasable area of over 50,000 sq. m., which currently employs over 700 people. The DL Invest Group stood out against the competition with the dynamics of its operations, flexibility and a responsible and individual approach to handled issues.

It should be emphasized that while facing a tight schedule, the DL Invest Group completed the first facility with an area of over 21,000 sq. m. within 7 months by introducing an excellent organization of work and responding promptly to the needs, changes and dynamics of the project. The value of the entire investment exceeded PLN 160.000.000. Currently, after several years of cooperation. Hutchinson has commissioned the DL Invest Group with further projects, being convinced of the quality of this developer and investor and, in particular, appreciating its individual and reliable approach to implemented projects.



Hutchinson is a global format group, a leader in the automotive, industrial, aerospace and consumer products industries. It is the chemical branch of the Total Group, one of the world leaders in elastomer processing. The Group is present in Europe, North and South America and the Far East. It employs 25,764 specialists in 119 plants in 25 countries.

In Poland Hutchinson is present in Żywiec, Bielsko-Biała and £ódź where it produces mainly for the automotive industry.

aleo

Valeo Electric and Electronic Systems Sp.z o.o. 43-500 Czechowice-Dziedzice ul. Bestwińska 21 Tel.: 00 48 32 73 79 90 Fax: 00 48 32 73 79 901

Czechowice - Dziedzice, 07.07.2023

Reference

DL Invest Group PM S.A.

I express my appreciation to the employees of DL Invest Group PM S.A. for professionalism, reliability and readiness to carry out our task in the implementation of a development project for the construction of a warehouse with additional office and social facilities. The property with an area of several thousand square meters was completed in accordance with our technical requirements.

Cooperation with the DL Invest Group company in the implementation of warehouse and office space as part of the DL Invest Park Czechowice investment, as well as in the management of the properties gives us security and safety. I recommend cooperation with DL Invest Group PM S.A. in the implementation of logistics and storage solutions.



Valeo Electric and Electronic Systems Sp. z o. o ul. Bestwińska 21, 43-500 Czechowice-Dziedzice NIP 652-13-77-785, REGON 273391865 Sąd Rejonowy w Katowicach, Nr KRS: 0000099248 Kapital Zakladowy: 29 049 500 PLN, opłacony w całości http://www.valeo.com http://www.valeo-poland.com/en/valeo-in

Zarząd: Prezes Zarządu: Herve Vanden Berghe Czlonek Zarządu: David Alain Gst

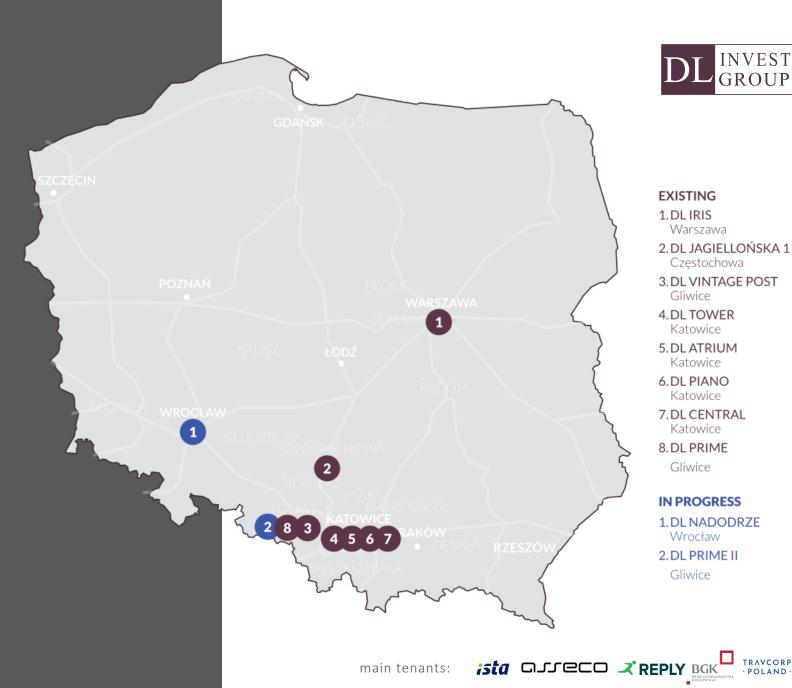
FM Logistic is one of the international leaders in various fields of supply chain management. As an independent group, it is recognised as an expert in the consumer goods, retail, perfume and cosmetics, industrial and health markets.

FM Logistic is headquartered in 14 countries and generated revenue of €18.778 billion in IO 2018.

# SPECIALISATION WITHIN MIXED-USE SEGMENT

The flagship of DL Invest Group are mixeduse investments creating multifunctional office-service-commercial complexes. Their aim is to meet all the daily needs of facility users, from workplaces (offices, coworking) through canteens, laundries, shops to kindergartens, gyms or leisure zones.

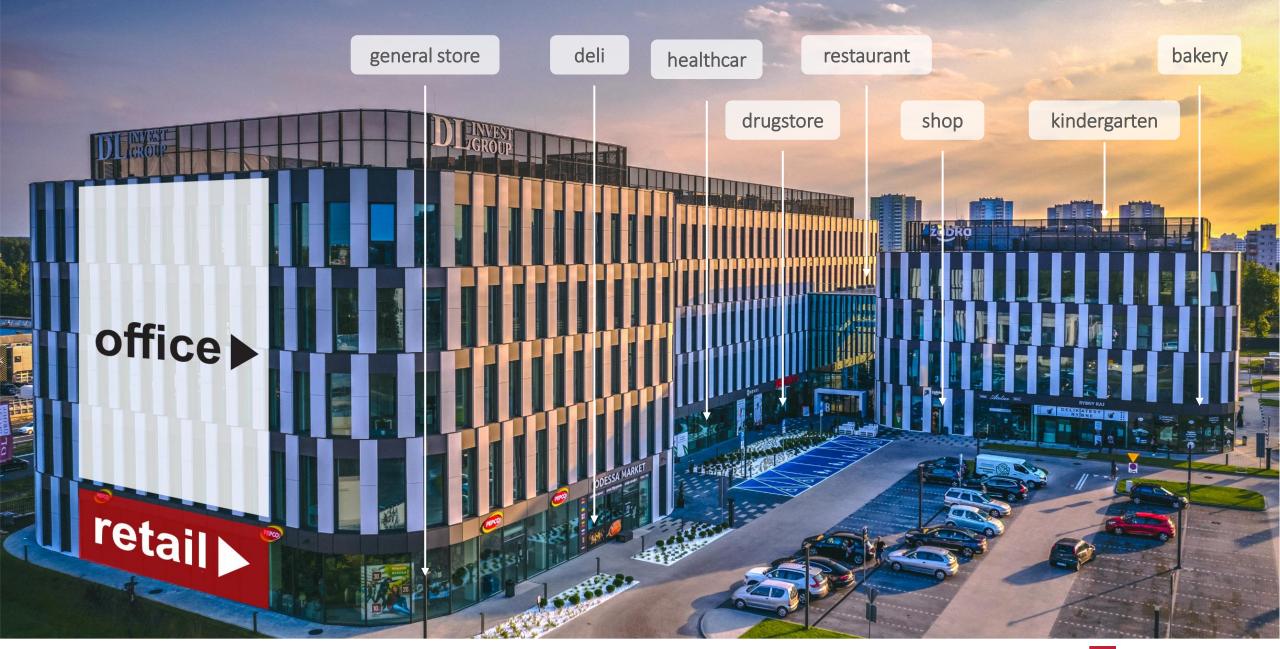
*The buildings, which meet the standards* of A+ class office buildings, are designed and constructed in accordance with the idea of **well building**, to give tenants the possibility of comfortable organization of their work time and private life. This is a response to the changing needs of employers, employees and residents of large cities, where the investor operates mainly. The group's portfolio includes modern buildings, but also historic properties that have been revitalized and adapted to the high standards of office real estate. Projects in regional cities based on a diversified portfolio of tenants with long-term leases guarantee stable flows that are resistant to economic fluctuations.



TRAVCORP

POLAND

DL INVEST GROUP 26



MODEL EXAMPLE OF MIXED-USE PROJECT





# MIXED-USE FACILITIES - OPERATING



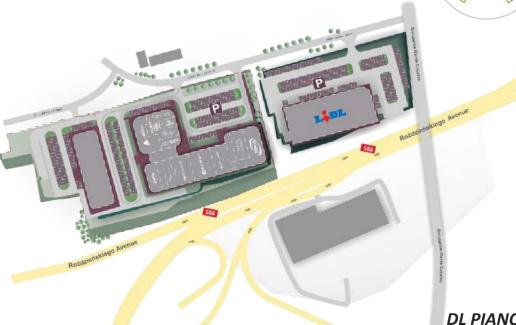
| PROJECT           | LOCATION    | GLA (sqm) | MAIN TENANTS             | RENTAL LEVEL | YEAR OF<br>CONSTRUCTION |
|-------------------|-------------|-----------|--------------------------|--------------|-------------------------|
| DL PIANO          | Katowice    | 15 258    |                          | 100%         | 2020                    |
| DL JAGIELLOŃSKA 1 | Częstochowa | 7 897     |                          | 100%         | 2016                    |
| DL ATRIUM         | Katowice    | 8 765     |                          | 97%          | 2018                    |
| DL VINTAGE POST   | Gliwice     | 6 700     |                          | 100%         | 2018                    |
| DL CENTRAL        | Katowice    | 2 478     | ARTERIA GALLUP, MEDUSA   | 100%         | 2013                    |
| DL IRIS*          | Warszawa    | 14 829    | SAINT-GOBAIN POLITA RADA | 100%         | 2022                    |
| DL PRIME I        | Gliwice     | 16 190    | 13LU<br>©                | 100%         | 2023                    |
| DL TOWER I        | Katowice    | 11 896    | PKPCARGO                 | 92%          | 2022                    |

84 013

\* Weighted average









NABLE

BREEAM

An example of mixed-use and service complex developed by DL Invest Group, with a leasable area of **15,700 GLA** and a usable area of over **17,222 sq m**, which can be extended to **30,000 GLA**. The complex meets the daily needs of office workers thanks to an extensive retail and service function, which includes a kindergarten, gym, canteen and numerous retail outlets. An excellent location tailored to the specificity of the region, with collision-free and multivariate access and extensive parking infrastructure is the answer to the customers' expectations.









**PKPCARGO** 

DL TOWER

#### **DL TOWER** Stage II-IV

NABLE

BREEAM

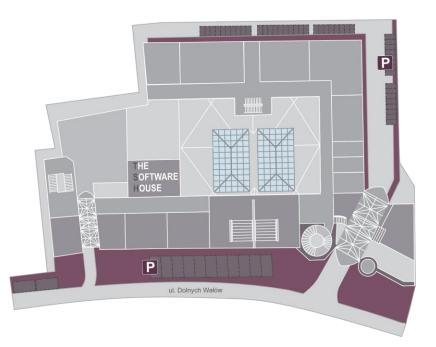
The project acquired as part of the restructuring, which consists of an existing facility that after restructuring reached (from 12%) nearly 100% occupancy (DL Atrium) and a land bank on which the next stage of the DL Tower project is being developed, within an office and retail complex located in the centre of Katowice. The target area of the complex is over 45,000 GLA.







# DL VINTAGE POST



#### DL VINTAGE POST

An example of successful real estate restructuring, combined with revitalisation, of a unique historical building of the former main post office in Gliwice for office and service purposes with a leasable area of 6,000 sqm and a usable area of over **8,800 sqm**.

After changing the functionality of the building, it was subject to a commercialisation process which resulted in its current full lease level.





# SELECTED REFERENCES





# ista

Katowice, 09.11.2020

#### Szanowni Państwo,

ista Shared Services Polska (iSS) jest nowoczesnym centrum outsourcingowym, prowadzacym działalność dla Grupy ista będącej liderem w zakresie rozliczania indywidualnych kosztów ciepła, wody oraz innych mediów. W Polsce jesteśmy obecni od 1997 roku. ista Shared Services Polska współpracuje z oddziałami ista na całym świecie. Obecnie zatrudniamy ponad 1300 osób.

REFERENCIE

W związku z rozwojem działalności na Śląsku firma iSS poszukiwała powierzchni biurowej w doskonałej lokalizacji, która zagwarantuje dobry dojazd dla pracowników oraz wysokim standardzie wykończenia.

Spośród dostępnych na rynku ofert zdecydowaliśmy się na współpracę z DL Invest Group i wybraliśmy projekt, który jest w realizacii firmy: DL PRIME w Gliwicach, Data ukończenia projektu to październik 2022 roku.

Firma DL Invest Group wykazała się dużą elastycznościa we współpracy i zaproponowała naibardziej dogodne dla nas rozwiązanie. Konsultanci firmy uważnie wysłuchali naszych potrzeb i zaoferowali nam rozwiązania, które spełniają nasze oczekiwania jako najemcy. Na wybór DL Invest Group wpłynął model działalności firmy - decyzje podejmowane są szybko, firma jest otwarta na wprowadzanie indywidualnych rozwiązań.

ista Shared Services Polska poleca DL Invest Group jako z rzętelnego i wiarwzodnego partnera



#### Sandvik Polska Sp. z o. o. ul. Józefa Pukowca 7 40-847 Katowice NIP: 5211010771 Jako firma Sandvik Polska spółka z ograniczoną odpowiedzialnością w styczniu 2020 roku podpisaliśmy umowę najmu na 966 mkw powierzchni biurowej z DL Invest Group w budynku DI. Plano Katowice. We wszystkich aspektach transakcję od początku prowadziła jedna osoba z firmy Wynaimujacego ti.:

Prowadziła prezentacie Obiektu:

SANDVIK

- Negocjowała warunki transakcji;
- Negocjowała umowę i nadzorowała jej podpisanie, Nadzorowała proces wykończenia i przekazania powierzchni;
- · Do dnia dzisiejszego pozostaje osobą, do której możemy zwrócić się z każdym zapytaniem

Katowice, 12 lipca 2021 r.

i prośbą. Koordynuje również wszelkie zgłoszenia z naszej firmy.

Przedstawiciel firmy DL Invest Group Pant Aneta Kulik jest osoba rzetelna, działająca szybko, zaangażowaną w proces związany z najmem, jak również późniejszą obsługą naszej firmy jako Najemcy. Przekazane treści przez Panią Anetę miały swoje odzwierciedlenie w rzeczywistości. Polecamy przedstawiciela reprezentującego DL lavest Group jako kompetentnego i rzeczowego partnera do współpracy, któremu zależy na utrzymywaniu jak najlepszych relacji z Najomcami.



ista Shared Services Polska (iss) is a modern outsourcing centre which conducts business for the ista Group in three core competence areas: Billing, providing billing services for the individual consumption of heat, water and other utilities for customers in Poland and worldwide. Accounting, offering accounting services for internal ista Group companies, and IT, developing and administering internal IT systems. iSS has chosen DL Invest Group's latest project DL Prime as its location in Gliwice, signing a contract with a target lease area of almost 7,800 sqm.

Sandvik is a global high-technology engineering group providing solutions that increase productivity, profitability and impact sustainability for the manufacturing, mining and infrastructure industries. Sandvik is an example of a demanding Tenant, both in terms of benefits arising from the location of the property, the quality of service and the standard of real estate. The long-standing cooperation between the parties is a result of DL Invest Group's flexibility, professionalism and responsible approach to



Oferta przygotowana przez firmę DL Invest Group w pełni spełniła oczekiwania BGK. Dzięki doskonałej komunikacji z konsultantami firmy szybko udalo nam się wypracować warunki radowałające obie strony umowy. Podkreślenia wymaga fakt, iż dzięki szybkiej decyzyjności w DL Invest Group adato nam sie sfinalizować umowe w doeodnym dla nas terminie.

Dzieki zaangażowaniu i dużej wiedzy konsultantów z zakresu nieruchomości, a także dzięki dobrej atmosferze, współpraca zawsze przebiegała sprawnie i profesjonaln

Możemy z pełną odpowiedzialnością polecić współpracę z firmą DL Invest Group innym firmom, które poszukuja profesionalnego wsparcia w zakresje pieruchomości komercyjnyci

PARSTWOWY BANK ROZWOJU



UL WROCLAWSKA 54, 40-217 KATOWICE, BOK PL

Bank Gospodarstwa Krajowego - Polish state-owned bank, the only such entity in Poland owned by the State Treasury. It was established by law to support government social and economic programmes as well as local government and regional development programmes.

Bank Gospodarstwa Krajowego chose DL Invest Group DL Piano as its location, signing an agreement with a target lease area of almost 400 sqm.

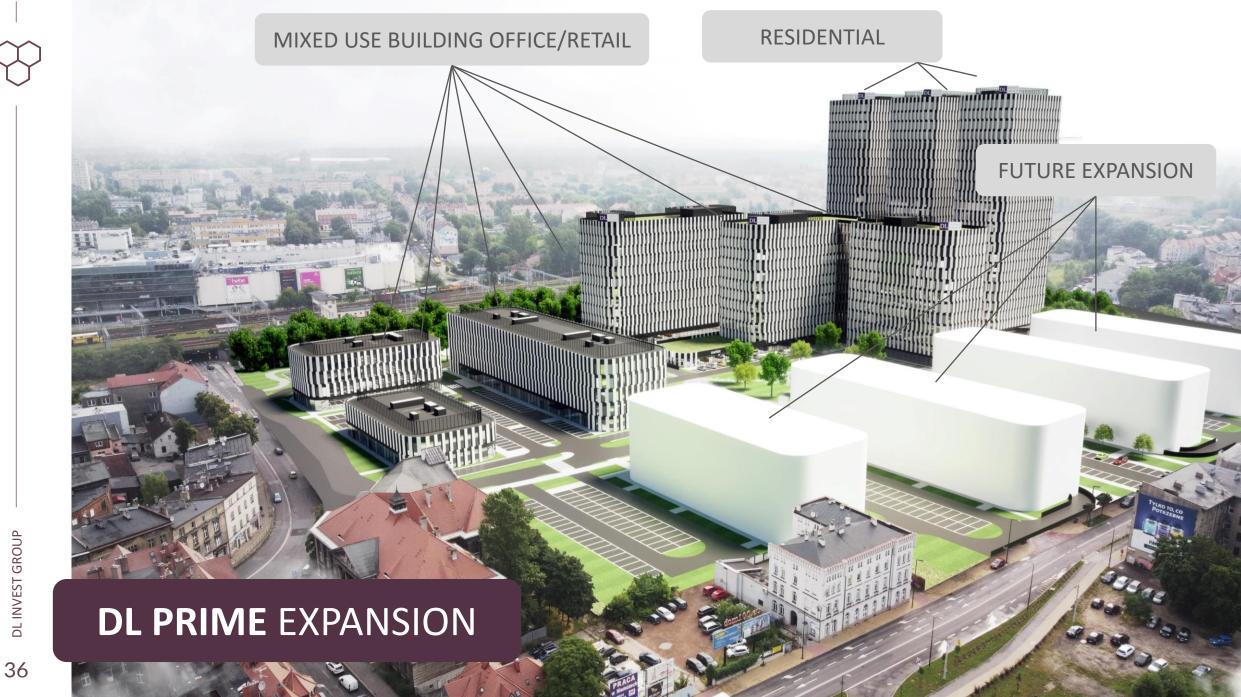


| PROJECT                | GLA (sqm) | STATUS  |
|------------------------|-----------|---------|
| DL TOWER II - KATOWICE | 13 488    | PLANNED |
| DL PRIME II - GLIWICE  | 28 323    | PLANNED |
| DL PIANO II - KATOWICE | 10 498    | PLANNED |
| DL NADODRZE - WROCŁAW  | 12 832    | PLANNED |

#### The Group does not build speculative projects. Objects will only be developed if a pre-leasing agreement is signed, and senior financing is obtained.











*DL SPACE – A UNIQUE CONCEPT OF UNIQE CONCEPT OF FLEXIBLE SPACE AS AN ASSET IN BUILDING RELATIONSHIPS WITH TENANTS* 



## Flexible office space for rent

To meet the changing labor market and business environment, we present DL Space office space, located in several locations of class A buildings - DL Invest Group. A modern office on flexible lease terms, gives you the opportunity to optimize costs, introduces you to the business environment and at the same time has been adapted to security standards, as our response to current changes in the world.

### SPECIALISATION WITHIN RETAIL PARKS

DL Invest Group is developing *retail parks* in the retail property segment under the brand DL Shopping Park.

The **DL Shopping Park** brand consists of friendly, family-oriented facilities in the form of shopping parks, enabling consumers to fulfil their basic and everyday shopping needs.

The area of **3,000 to 6,000 GLA** is occupied by well-known and popular retail chain brands from the food, textile, cosmetics, leisure or electronics sectors, with a strongly expanded service offer in the form of kindergartens, clinics or gyms. The facilities are managed by DL Invest Group as retail, service and entertainment parks with a supra-regional impact. Carefully selected tenants create a complementary, coherent offer for different groups of customers. Strong discount brands and a diversified set of tenants are a guarantee of project stability.





#### existing

- 1. DL SHOPPING KEPNO
- 2. DL SHOPPING ZAWIERCIE
- 3. DL SHOPPING CZELADŹ
- 4. DL SHOPPING SIEMIANOWICE ŚL. I
- 5. DL SHOPPING SIEMIANOWICE ŚL. II
- 6. DL SHOPPING KATOWICE
- 7. DL SHOPPING ZAWADZKIE
- 8. DL SHOPPING RUDA ŚLĄSKA
- 9. DL SHOPPING KNURÓW
- 10. DL SHOPPING KNURÓW II
- 11. DL INVEST PARK RYDUŁTOWY
- 12. DL INVEST PARK RYBNIK

#### In progress

1. DL SHOPPING MIKOŁÓW





| PROJECT                          | GLA (sqm) | MAIN TENANTS                          | RENTAL LEVEL | YEAR OF<br>COMMISSIONING |
|----------------------------------|-----------|---------------------------------------|--------------|--------------------------|
| DL SHOPPING PARK KNURÓW          | 5 893     | Ressmann                              | 100%         | 2014                     |
| DL SHOPPING PARK KATOWICE        | 4 284     | stokrotka Dealz pepco R@SSMANN        | 100%         | 2016                     |
| DL SHOPPING PARK ZAWIERCIE       | 5 153     |                                       | 100%         | 2018                     |
| DL SHOPPING PARK CZELADŹ         | 5 230     | KK PEPCO RESSMANN                     | 100%         | 2019                     |
| DL SHOPPING PARK RUDA ŚLĄSKA     | 3 490     |                                       | 100%         | 2012                     |
| DL SHOPPING PARK RYBNIK          | 3 489     |                                       | 100%         | 2019                     |
| DL SHOPPING PARK RYDUŁTOWY       | 3 625     | DEICHMANN PEPCO <sup>®</sup> R@SSMANN | 100%         | 2012                     |
| DL SHOPPING PARK SIEMIANOWICE II | 2 889     | <b>kík</b> mediaexpert O              | 100%         | 2017                     |
| DL SHOPPING PARK SIEMIANOWICE I  | 3 108     |                                       | 100%         | 2014                     |
| DL SHOPPING PARK KĘPNO           | 702       |                                       | 100%         | 2018*                    |
| DL SHOPPING PARK ZAWADZKIE       | 726       | żobko mediaexpert o                   | 100%         | 2018*                    |
| DL SHOPPING PARK KNURÓW II       | 3 000     | Dealz sinsay                          | 100%         | 2022                     |
|                                  | 41 589    |                                       |              |                          |

## OPERATING FACILITY EXAMPLE DL SHOPPING PARK CZELADŹ





KŁOS<sup>®</sup> PIEKARNIA CIASTKARNIA

DL SHOPPING PARK CZELADŹ

R@SSMANN RTVEUROAGD

a retail and service park in Czeladź directly next to the grocery operator Lidl with a lease area of over 5,200 sq.m



BASED ON STABLE,

WELL-KNOWN BRANDS

## SHOPPING PARKS - IN PROGRESS DL SHOPPING MIKOŁÓW





**DL SHOPPING PARK MIKOŁÓW -** retail and service parks of 4,200 and 3,000 GLA, developed by food operator Kaufland





# ATTACHMENTS

DL INVEST GROUP

# DL ENERGY OPTIMISATION OF AREA COSTS

## THROUGH THE IMPLEMENTATION OF OZE

Investment in existing portfolio by implementing photovoltaic panels on rooftops and green spaces as part of DL Green strategy to decarbonize facilities.

With a view to the future, the constantly changing market environment and the environment for which we are jointly responsible, we decided to establish **DL Energy** in order to maximise the **"DL Green**" concept.

Meeting the highest requirements for low-carbon and energy efficiency is one of the elements of our policy, which guarantees our tenants the lowest costs of space maintenance while meeting the most stringent requirements of the international BREEAM building certification system, while having a positive impact on the environment.



#### STATUTORY ACTIVITIES FOR ENERGY

Generation of energy from renewable energy sources (photovoltaic panels) on roofs and land within the real estate portfolio of **DL Invest Group**.



#### **PROJECT AIM**

The aim of the project is to decarbonise **DL Invest Group's** properties in order to have a positive impact on the environment and to create an additional source of income, generated by the sale of green energy.



#### LAUNCHING THE PROJECT

At the end of 2021, the company DL Invest Group Energy Sp. z o.o., which is part of the holding structures of DL Invest Group S.A., was established, which is responsible for the implementation of the project to build photovoltaic panels on objects managed by **DL Invest Group**. Currently, work is ongoing related to the selection of energy recipient, which will be produced by the Company, as well as the selection of the contractor responsible for the complex installation of panels. The company is scheduled to begin operations in 2023.





EFOR A SUC





## WITH A VIEW TO THE FUTURE

based on the principles of ESG and sustainable construction with the highest requirements for low-carbon and energy efficiency, guaranteeing tenants the lowest costs of maintaining the used space while meeting the most stringent requirements of the international BREEAM building certification system, DL Invest Group guarantees:

- lower costs of maintaining the leased space thanks to lower operating costs (up to 20% lower than in ordinary buildings) made possible by solutions that make efficient use of energy, water and waste management, i.e. rainwater is collected in special tanks and used to irrigate green areas; water-saving bathroom taps with reduced flow and time closure; use of grey water, intelligent system of energy-saving lighting management; high insulation parameters of building partitions; automation of air conditioning and ventilation and heat recovery; installation of solar panels.
- certification of projects under the international BREEAM system. Certification requires the assumption that the ecological value of a site before development will not diminish after development.
- high indoor air quality and adequate daylight, creating a pleasant indoor climate that contributes to well-being and productivity. High indoor air quality means an increase in productivity of more than 10%.
- the use of renewable energy sources in the energy balance of the project. This includes low emission heat pumps and photovoltaic panels, among others..

- the use of the highest quality building insulation materials, ensuring excellent thermal optimisation.
- *design of wide green belts including high greenery* along roads and project sites, which among other things reduces the impact of road transport on the immediate surroundings.
- the use of mostly recyclable materials for construction.
- *implementation of a proper management and waste treatment system on the investment site,* which will exclude the potential impact on the immediate environment of the projects.
- maximum high ratio of biologically active area of the site.
- maximum protection of the existing tree stand and maximisation of planting of plants creating a friendly environment for numerous animals and creation of natural habitats, thus contributing to the preservation of the biodiversity of the area.
- Landscaping elements such as benches, an outdoor gym for employees and residents.
- *intelligent led lighting system* that provides excellent energy-efficient lighting in compliance with standards, while maintaining low and monitored power consumption



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## STATEMENTS OF ASSURANCE

*DL INVEST GROUP IS AUDITED IN ACCORDANCE WITH MSSF REQUIREMENTS FROM 2013 ONWARDS. THE GROUP IS CURRENTLY AUDITED BY PWC.* 





### auditor for years 2021-2023



DL Invest Group prides itself on the AAA Certificate issued by Bisnode Polska, which certifies the highest financial credibility. The internationally recognized assessment model was created on the basis of 2,400 decision-making rules. The awarding of the AAA Certificate to DL Invest Group proves that DL Invest Group is a company with the highest transparency, creditworthiness and stable, unthreatened financial liquidity.

Independent Auditor's Report

To the General Shareholders' Meeting and Supervisory Board of DL Invest Group PM Spółka Akcyjna



#### Sprawozdanie niezależnego biegłego rewidenta z badania

Dla Rady Nadzorczej DL Invest Group PM S.A.

#### Nasza opinia

Naszym zdaniem, załączone roczne skonsolidowane sprawozdanie finansowe:

- przedstawia rzetelny i jasny obraz skonsolidowanej sytuacji majątkowej i finansowej grupy kapitałowej DL Invest Group PM S.A. ("Grupa"), w której Jednostką dominującą jest DL Invest Group PM S.A. ("Jednostka dominująca") na dzień 31 grudnia 2022 r. oraz skonsolidowanego wyniku finansowego i skonsolidowanych przepływów pieniężnych Grupy za rok obrotowy zakończony w tym dniu zgodnie z mającymi zastosowanie Międzynarodowymi Standardami Sprawozdawczości Finansowej zatwierdzonymi przez Unie Europejską oraz przyjetymi zasadami (polityka) rachunkowości;
- jest zgodne co do formy i treści z obowiązującymi Grupę przepisami prawa oraz statutem Jednostki dominującej.;

#### Przedmiot naszego badania

Przeprowadziliśmy badanie rocznego skonsolidowanego sprawozdania finansowego grupy kapitałowej DL Invest Group PM S.A., które zawiera:

- skonsolidowane sprawozdanie z sytuacji finansowej na dzień 31 grudnia 2022 r.;
- oraz sporządzone za rok obrotowy od 1 stycznia 2022 r. do 31 grudnia 2022 r.:
- skonsolidowane sprawozdanie z zysków lub strat i innych całkowitych dochodów;
- skonsolidowane sprawozdanie ze zmian w kapitale własnym;
- skonsolidowane sprawozdanie z przepływów pieniężnych, oraz
- informację dodatkową i noty objaśniające.

ated financial statements").

the accompanying inancial statements of the

and fair view of the ed financial position of the at 31 December 2020 and of dated financial performance nsolidated cash flows for the ear then ended in accordance iational Financial Reporting , as adopted by the European RS EU") and the adopted g policy; all material respects, with

orm and content, with laws and the provisions of t Entity's articles of









## CONTACT - DL INVEST GROUP



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